



9 March 2017

# 2016 Annual Results Presentation

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## CEO's Review

- 2016 Annual Results
- Outlook
- Q&A

## 2016 Highlights



- Strong Revenue of € 1,893 million, up 2.8% year-on-year, supported by existing order book and good operational performance
- EBITDA of € 1,170 million was also up year-on-year: 4% higher than 2015
- Order book extending to the second half of the next decade with an approximate value of € 15.5 billion
- Market continues to be challenging with over supply of enriched uranium and surplus inventory
- Impairment of USA assets of € 760 million (pre-tax) due to continued downward pressure on long-term price forecasts for uncontracted SWU
- Strategic review completed and implementation underway
- Restructuring announced to optimise the way we do business

# Enrichment Market Position



- URENCO has a diverse asset base with strong operational performance



- URENCO is in an industry with high barriers to entry:
  - Politics, technology and costs limit the number of potential enrichers
  - Many customers tend to spread their business across several enrichment providers and count URENCO Europe and URENCO USA (LES) as two suppliers

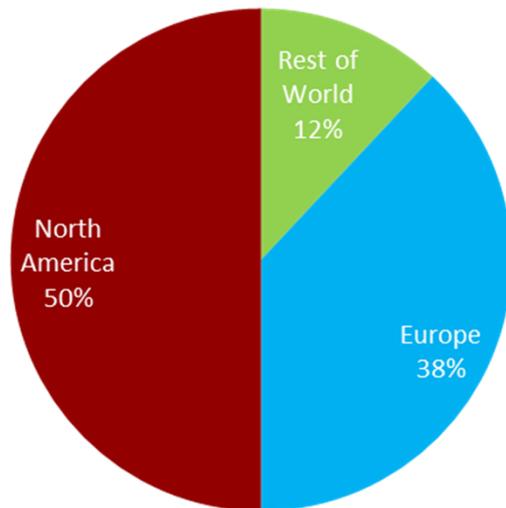


# Our Global Reach



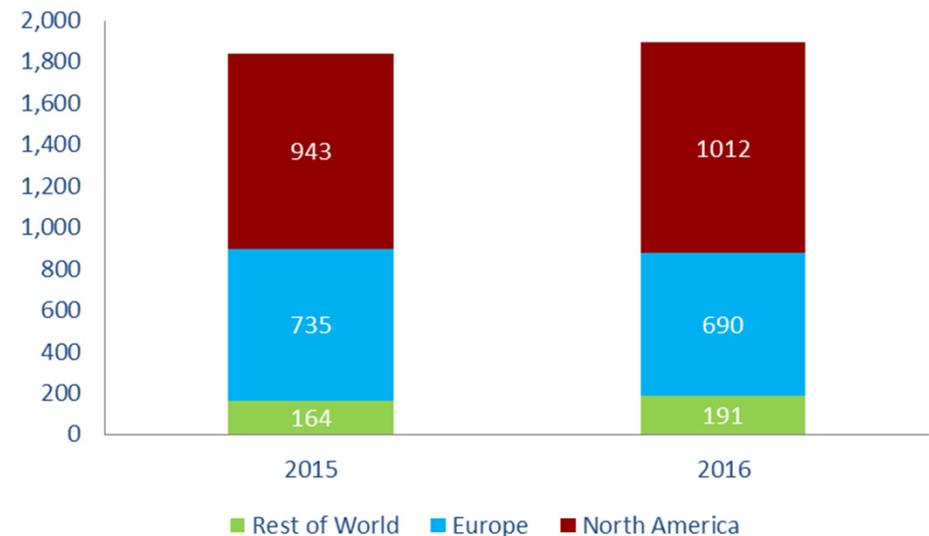
- URENCO supplies more than 50 customers in 19 countries with enrichment services and uranium
- We will continue to look to build our customer base and pursue new commercial opportunities

SWU Volume Delivery by Region in 2016



\*Rest of World is predominantly Asia

Total Revenue (€m) by Region in 2015 & 2016



# Tails Management Facility (TMF)

Capenhurst, UK



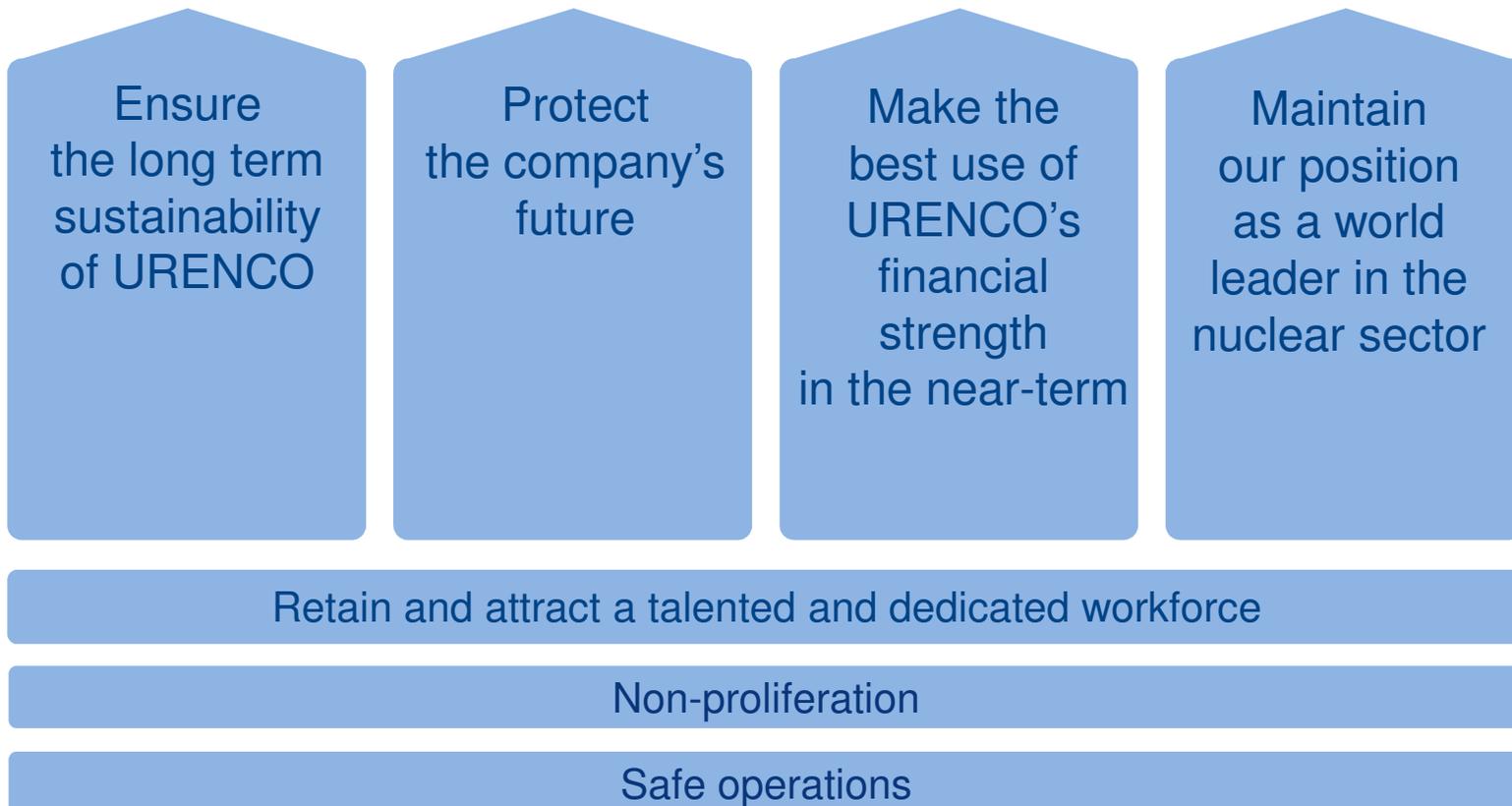
- The TMF is of key strategic importance and a component of URENCO's approach to responsible uranium stewardship
- URENCO will store, process and deconvert depleted uranium hexafluoride (UF<sub>6</sub>) to stable uranium oxide
- We continue to make progress with its construction and while risks remain in terms of cost and timetable, we anticipate commissioning for late 2017 / early 2018
- TMF was URENCO's major capital expenditure project in 2016

# Enrichment Market Evolution

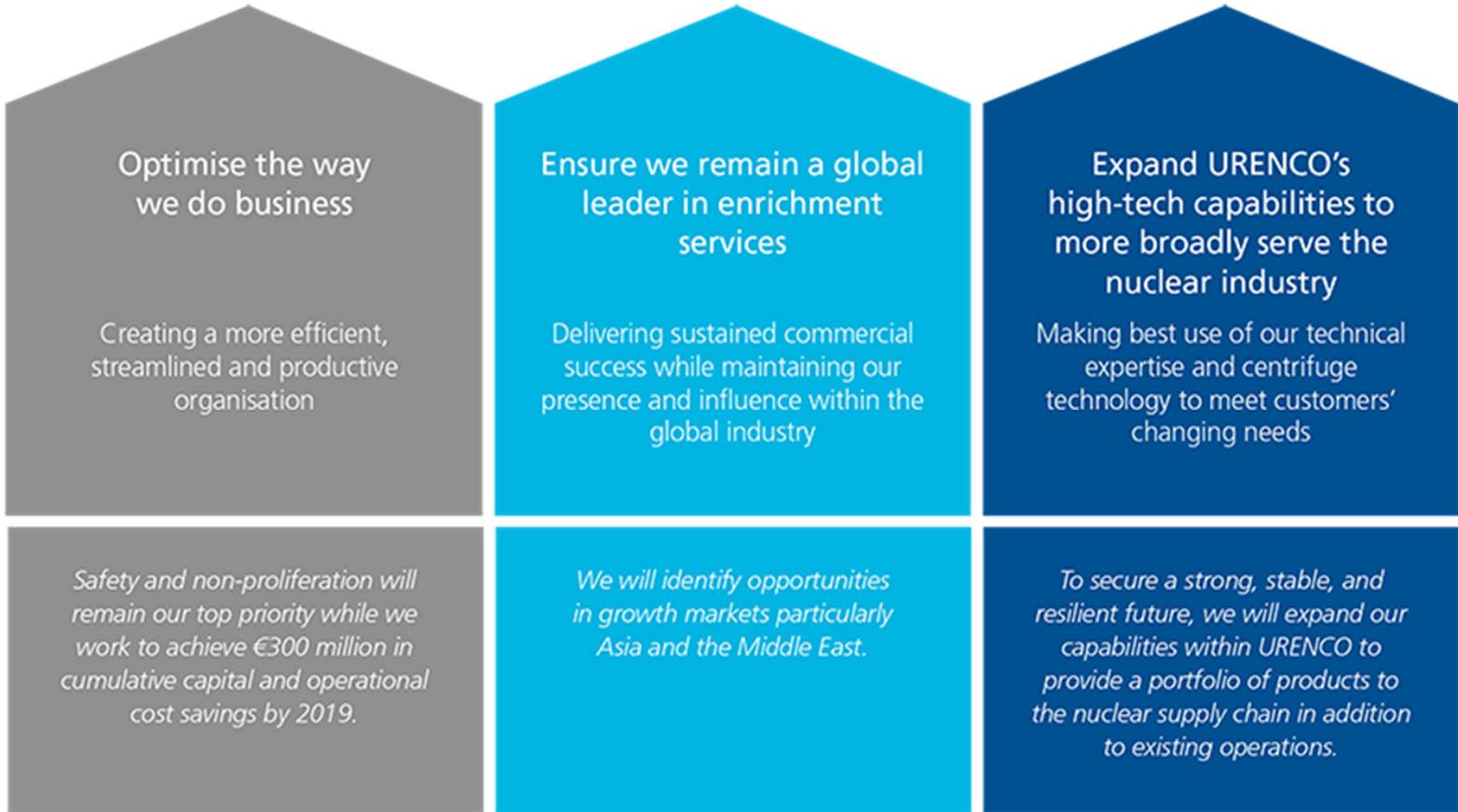


- There is significantly more installed enrichment capacity in the global market than there is demand
- In addition, surplus SWU inventories are held throughout the supply chain (enrichers, brokers, utilities etc.)
- The overcapacity and excess inventories have exerted strong downward pressure on SWU prices
- URENCO has the benefit of a strong order book extending to the second half of the next decade at pre-agreed prices
- Nonetheless, URENCO has completed a detailed strategic review during 2016 to ensure that:
  - We are appropriately addressing current challenges; and
  - We remain a secure, trusted and long-term supplier to the industry

# Strategic Direction



# Strategy Focuses



# Strategy Focus:

Optimise the way we do business



Optimise the way  
we do business

Creating a more efficient,  
streamlined and productive  
organisation

- Safety and non-proliferation will remain our top priorities
- We will work to achieve €300 million in cumulative capital and operational cost savings by 2019

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## Strategy Focus:

Ensure we remain a global leader

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Ensure we remain a global leader in enrichment services

Delivering sustained commercial success while maintaining our presence and influence within the global industry

- We are committed to identifying growth opportunities in existing and new markets

# Strategy Focus:

Expanding our high-tech capabilities



Expand URENCO's  
high-tech capabilities to  
more broadly serve the  
nuclear industry

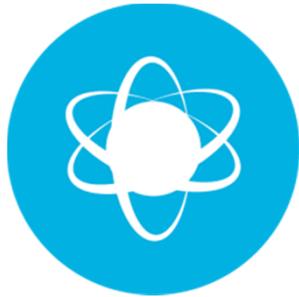
Making best use of our technical  
expertise and centrifuge  
technology to meet customers'  
changing needs

- To secure a strong, stable and resilient future, we will make best use of our technical expertise and centrifuge technology to provide a portfolio of products to the nuclear supply chain in addition to existing operations

# Our Vision for the Future



- The future needs nuclear power to meet demand for sustainable global energy



We are a prosperous, technology-driven nuclear services business



We return value to our shareholders



We build robust, long-term partnerships supporting our customers to deliver their goals



We offer an inspiring working environment for our capable and engaged employees

- CEO's Review

## 2016 Annual Results

- Outlook
- Q&A

# Financial Summary 2016 v 2015

(€ million)



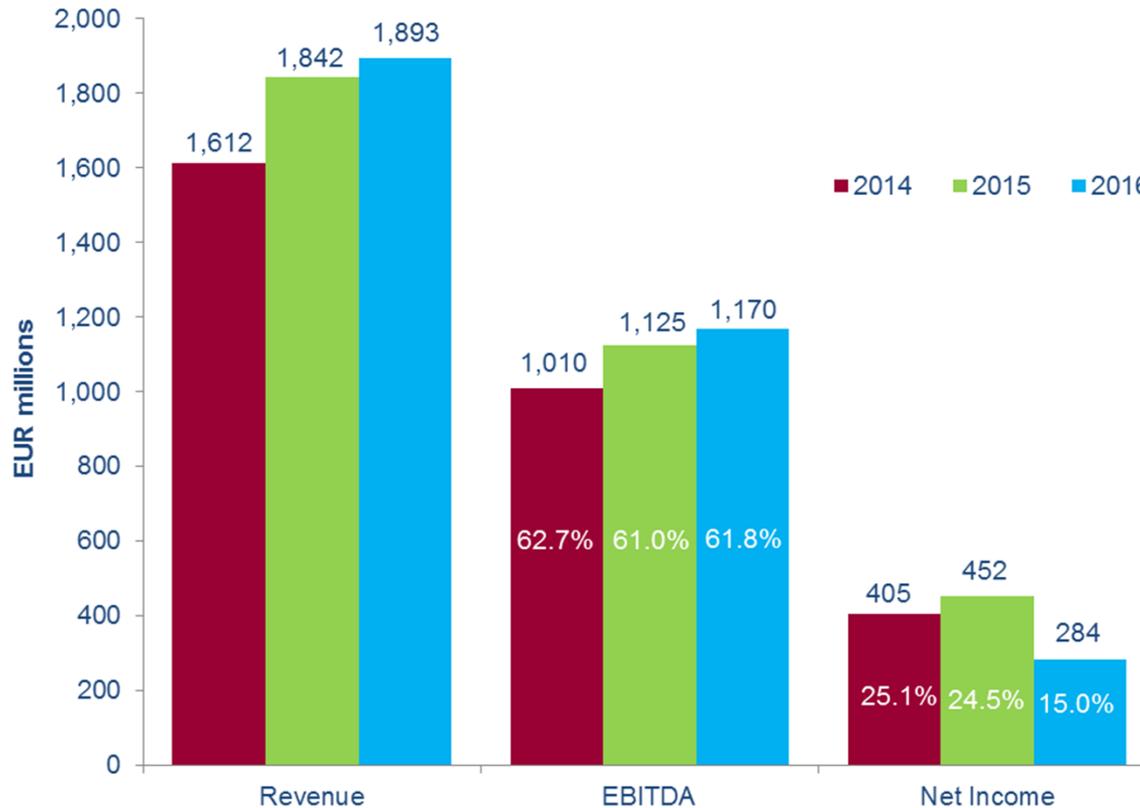
Year ended 31 December	2016	2015 <sup>1</sup>
Revenue	<b>1,893</b>	1,842
EBITDA <sup>1, 2</sup>	<b>1,170</b>	1,125
Income from operating activities – pre exceptional items	<b>693</b>	634
Exceptional items <sup>2</sup>	<b>(793)</b>	-
Net Income – pre exceptional items	<b>284</b>	452
Net income margin – pre exceptional items	<b>15%</b>	25%
Net income – post exceptional items	<b>(456)</b>	452
Net income margin – post exceptional items	<b>n.m.</b>	25%
Capital expenditure <sup>3</sup>	<b>408</b>	517
Cash generated from operating activities <sup>4</sup>	<b>1,227</b>	1,244
Net debt	<b>2,618</b>	2,828

## Note

1. During 2016 calculation of EBITDA was amended to exclude exceptional items, depreciation included in Changes to inventories of finished goods and work in progress and in Other expenses. Also, foreign exchange gains and losses on financing activities are reported under Finance income and Finance costs respectively rather than Other expenses. Income from operating activities and EBITDA have been restated to be on a consistent basis.
2. Exceptional items comprise US operations impairment charge and group wide restructuring provision totaling €793 million pre-tax and €740 million post-tax
3. Capital expenditure reflects investment in property, plant and equipment plus the prepayments in respect of fixed asset purchases for the period
4. The presentation of payments in respect of settlement of debt hedges and foreign exchange differences on monetary items has been amended in 2016. These payments are now shown separately under Net cash flow from financing activities and Effect of foreign exchange rate, respectively for the year ended 31 December 2016, the comparative information for the year ended 31 December 2015 has been amended to be on a consistent basis.

# Financial Summary 2014 – 2016

(€ million) Before Exceptional Costs



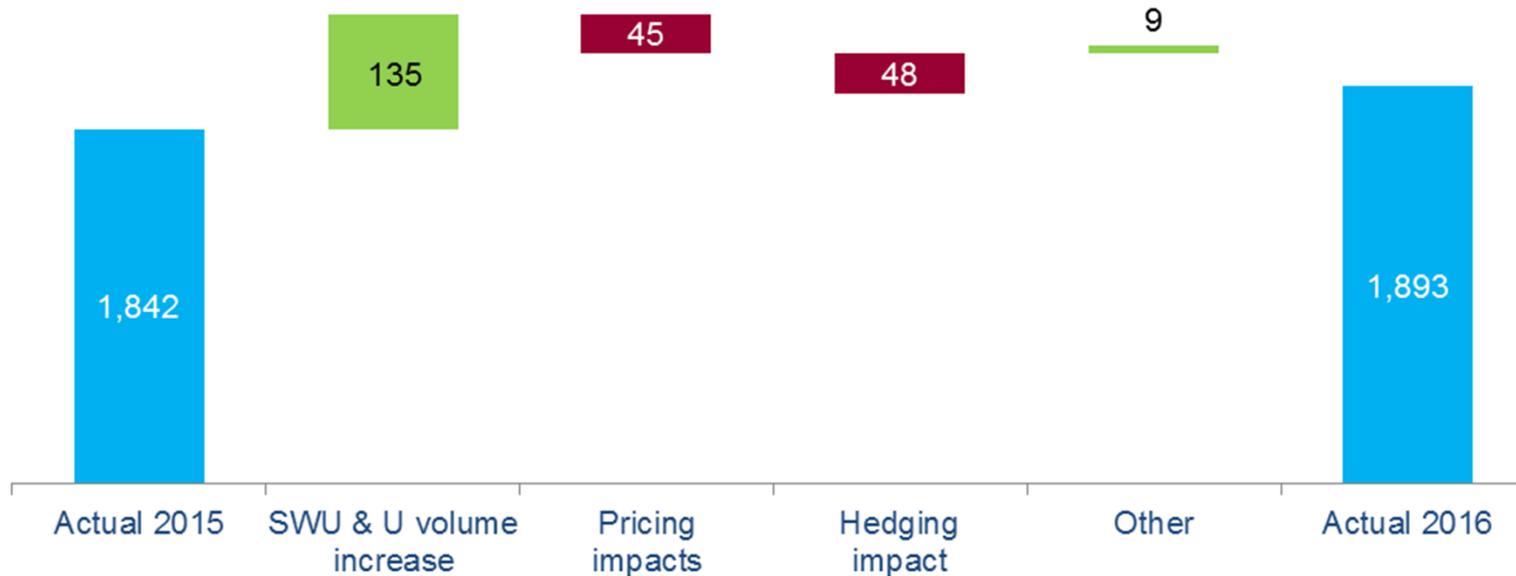
- Net Income of € 284 million is before post- tax exceptional costs of € 740 million
- After exceptional costs, non-cash in nature, the Net Loss was € 456 million

# Revenue

(€ million)



- Revenue increase driven by additional SWU and Uranium volumes but with weaker realised net unit revenues

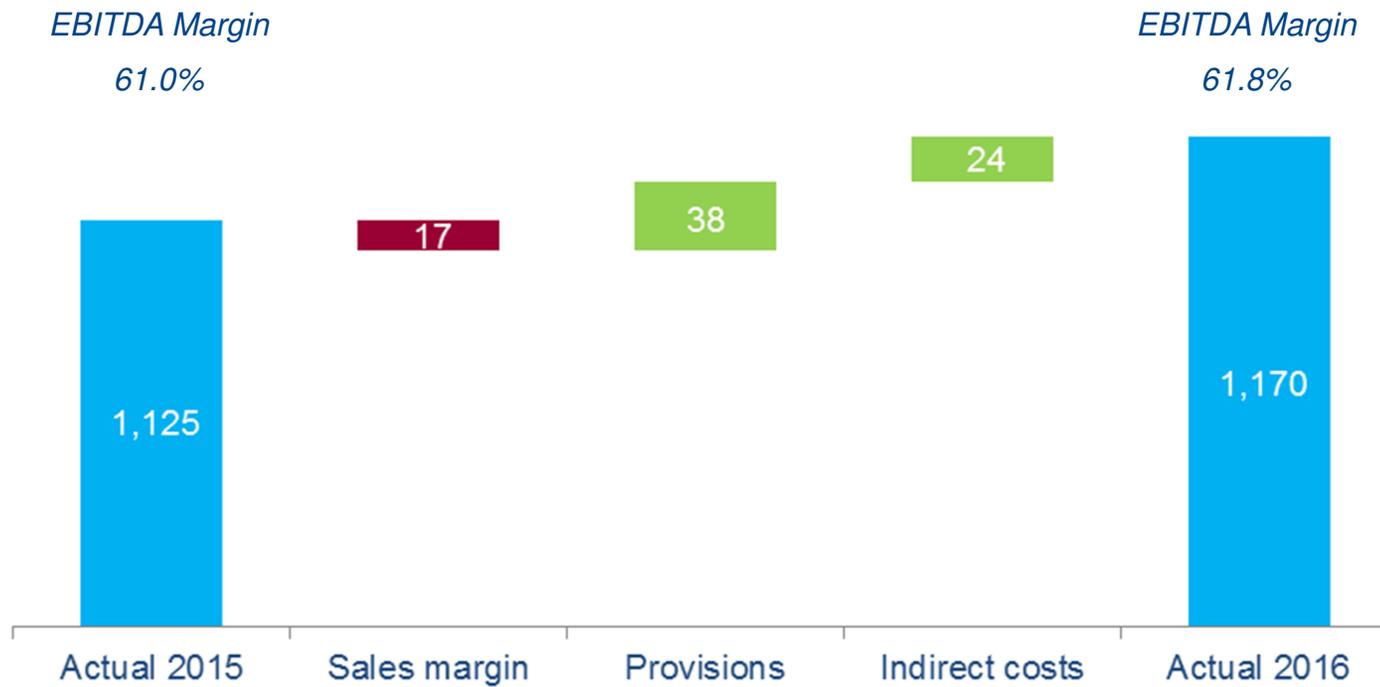


# EBITDA

(€ million)



- Sales margin decrease reflecting lower prices and shift in sales mix
- Reduced net cost of tails provisions due to refeeding of tails to create uranium

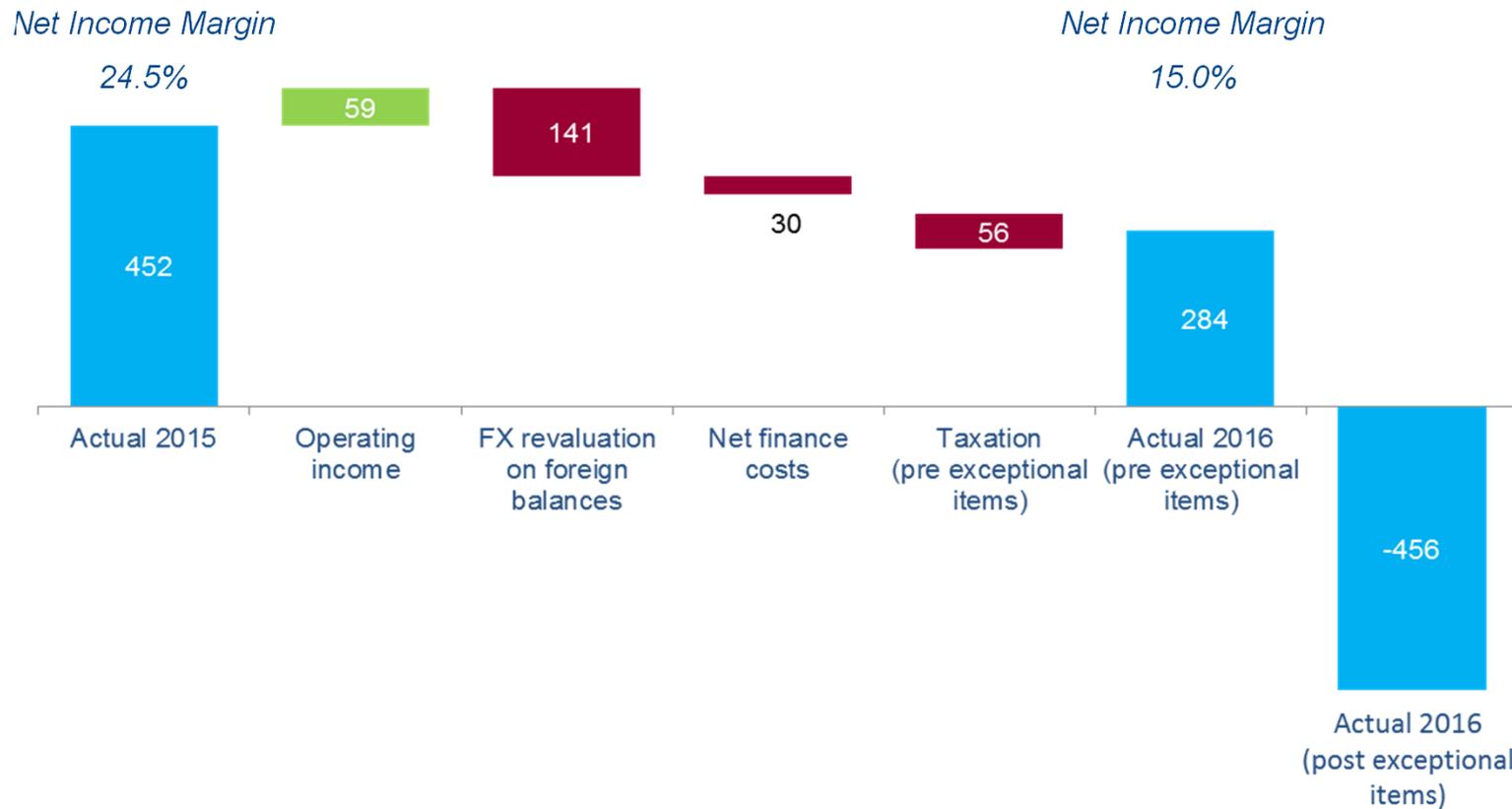


# Net Income

(€ million)



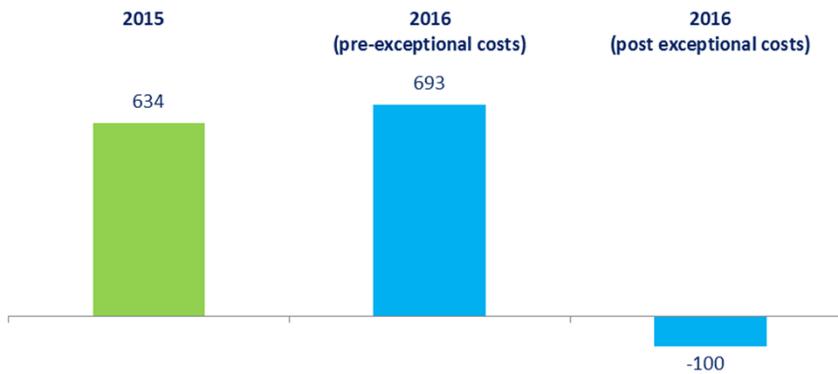
- Non-cash FX movements due to revaluation of foreign currency current account balances and hedge accounting
- Exceptional costs in 2016 were € 740 million (post tax)



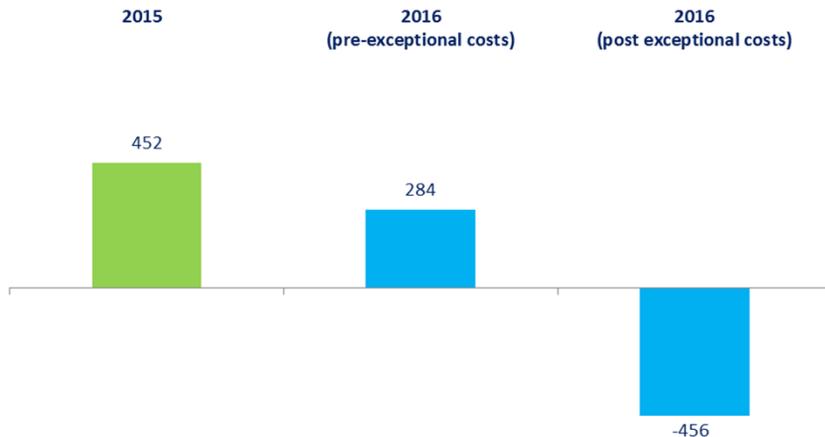
# Exceptional Costs

(€ million)

## Income from Operating Activities



## Net Income



## Impairment of USA assets

- Lower price expectations from the second half of the next decade and beyond behind impairment of USA assets
- Pre-tax charge of € 760 million
- Post-tax charge of € 715 million

## Restructuring Provision

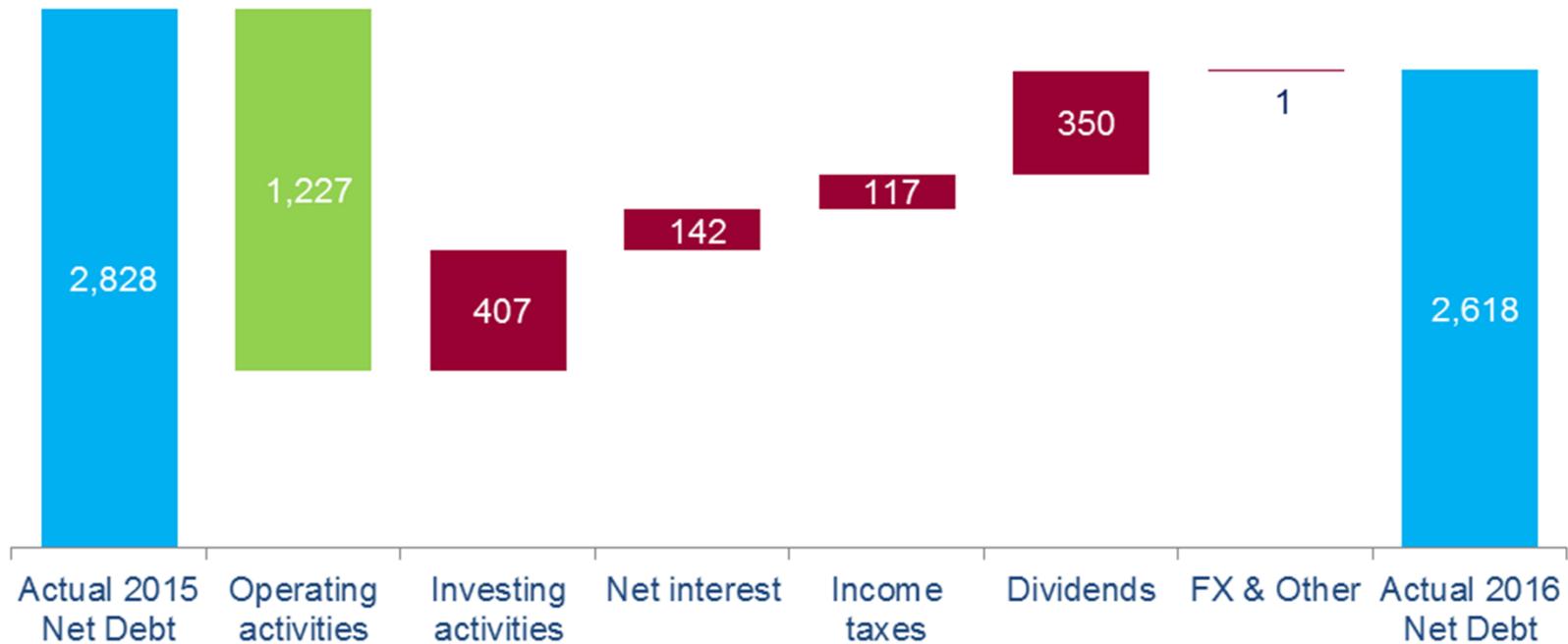
- As part of Strategy 2020 far reaching programme to reduce cash costs of the business
- Pre-tax provision of € 33 million
- Post-tax provision of € 25 million

# Cash Flow & Net Debt

(€ million)



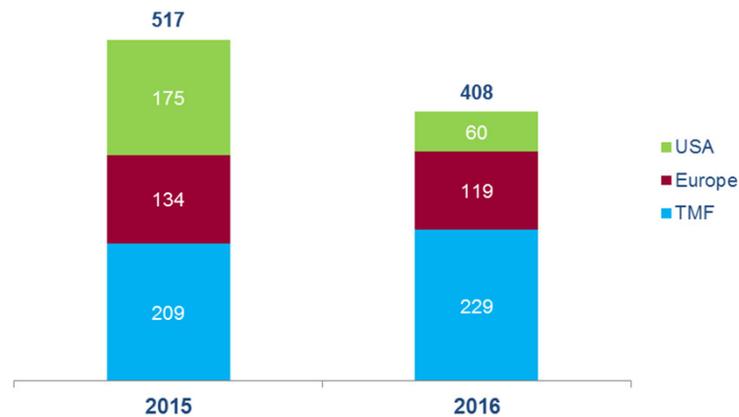
- Net cashflow from operating activities in line with 2015
- Net debt at the end of 2016 reduced by € 210 million compared to end 2015



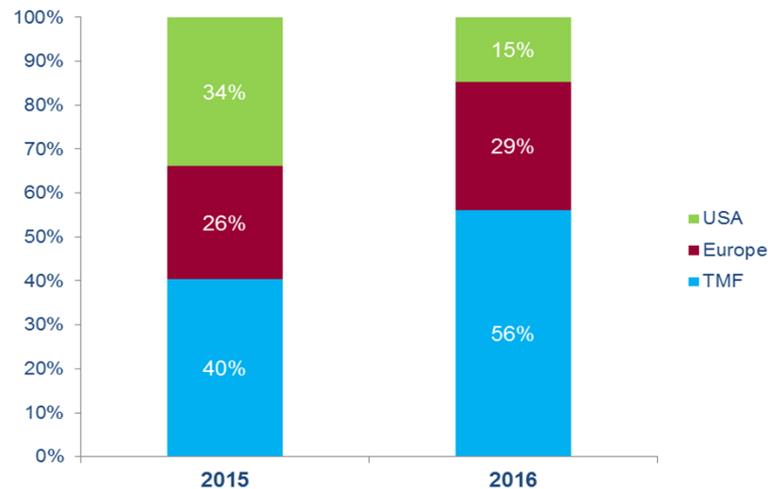
# Capital Expenditure

(€ million)

Capital Expenditure by Region – absolute



Capital Expenditure by Region – relative



- TMF is under construction at Capenhurst and commissioning is expected in late 2017 / early 2018
- Once TMF is complete, capital expenditure will have a much lower run rate
- USA – site construction complete
- Efficient capital allocation and expenditure is a key element of Strategy 2020

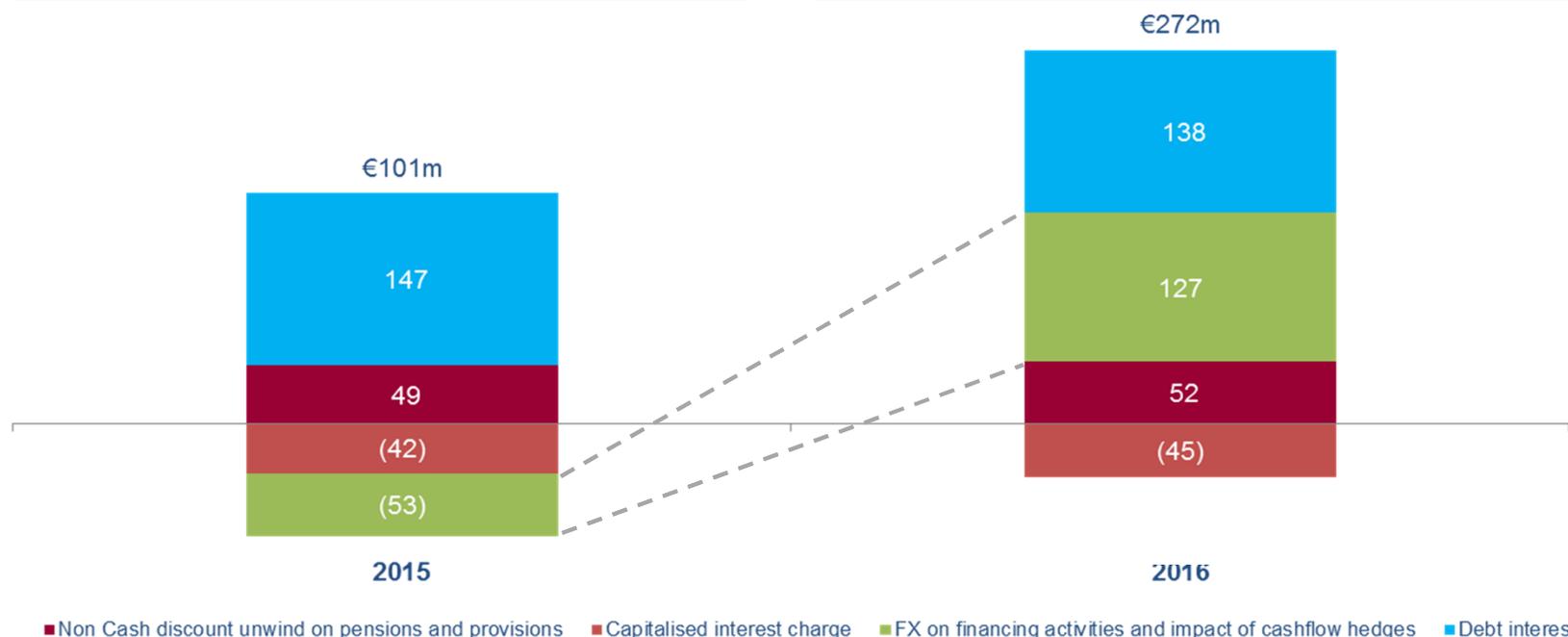
# Group Net Finance Charges

(€ million)



## 2015 Net Finance Charges

## 2016 Net Finance Charges



### Key Credit Ratios:

	2015	2016
• Funds Flow from Operations / Total Adjusted Debt (FFO/TAD)	20.7%	22.0%
• EBITDA / Cash interest cover	8.7x	8.8x

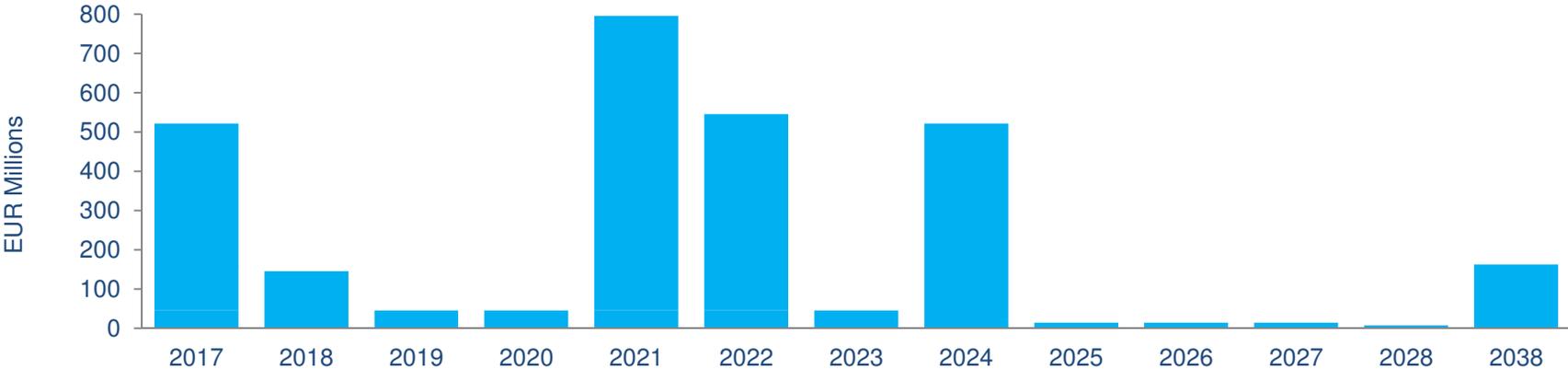
**Note**

1. During the year the calculation of EBITDA has been amended . The EBITDA for the comparative year has been restated to be on a consistent basis. This resulted in an decrease in FFO/TAD by 1 percentage point to 20.7%.

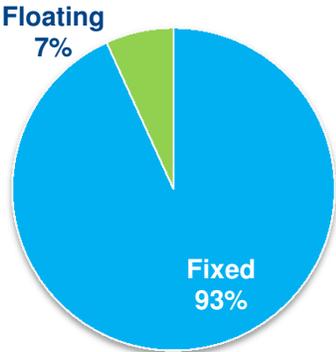
# Debt Structure – 31 December 2016



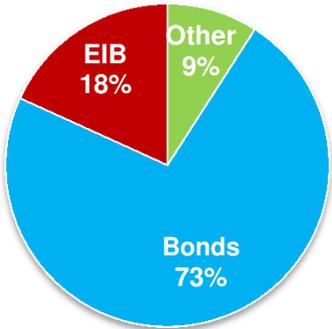
## Debt maturity profile – net debt €2.6 Billion



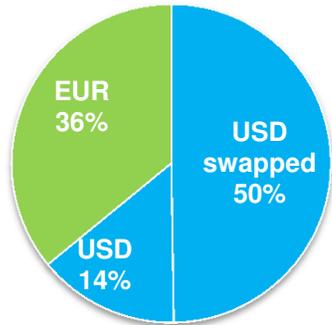
### Fixed: Floating mix



### Debt Issuer mix



### Currency mix



- **Liquidity**

- € 750 million committed revolving credit facility (RCF) maturing 2021, undrawn at December 2016
- \$ 200 million USPP matured during the year and a further \$150 million repaid early
- Cash balance € 253 million at 31 December 2016, deposited with well rated banks

- Maintain strong investment-grade credit rating and healthy capital ratios in order to support long-term business success

- Moody's Baa1 (stable)
- S&P BBB+ (stable)

- Committed funding to meet requirements beyond 2017

- **Financial Policy**

- Dividend payments should not normally exceed earnings and be set lower to protect BBB+ / Baa1 credit rating and only higher if ratings headroom exists

# Agenda

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- CEO's Review
- 2016 Annual Results

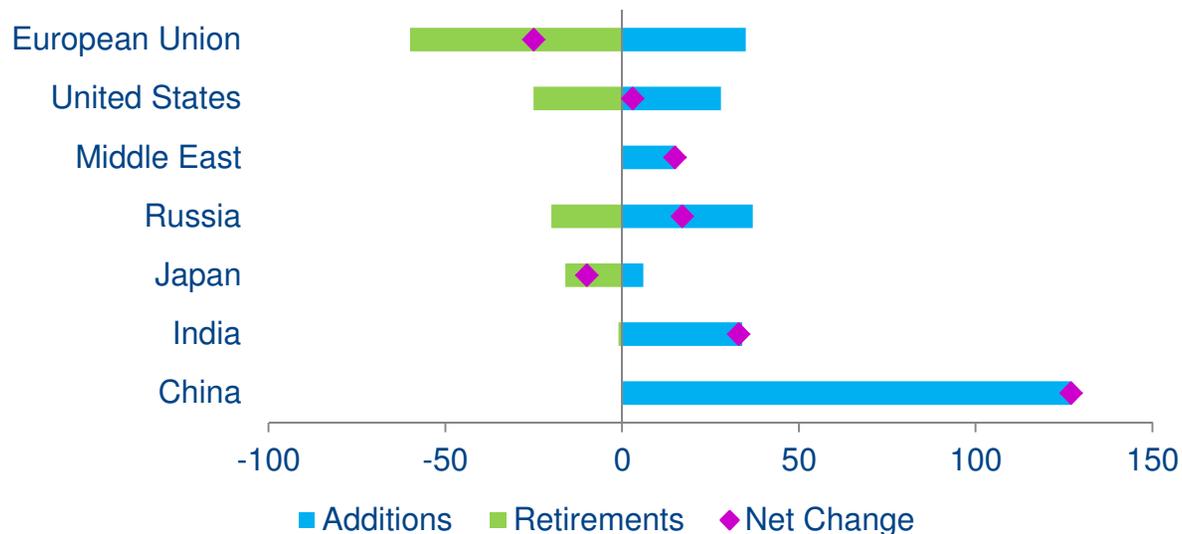


## Outlook

- Q&A

- We are aware of the current and future market challenges
- We are confident of our continued strong operational performance
- We believe that the global enrichment market will continue to grow
- Our current financial strength and new strategic direction will ensure we are part of that growth

## Forecast Nuclear Power Capacity Additions/Retirements by Region (GWe) : 2016 – 2040



Source World Energy Outlook 2016: Nuclear power capacity additions and retirements by key region in the new policies scenario

- We gain significant strength from –
  - Our order book
  - Our cost leadership
  - The completion of major projects
- This will ensure strong sales, strong EBITDA and strong cashflow
- This enables us to make the necessary changes to our business
- This firmly positions URENCO as a reliable and sustainable partner to the global nuclear industry

# Agenda

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- CEO's Review
- 2016 Annual Results
- Outlook



Q&A

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# Questions & Answers



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# Contacts



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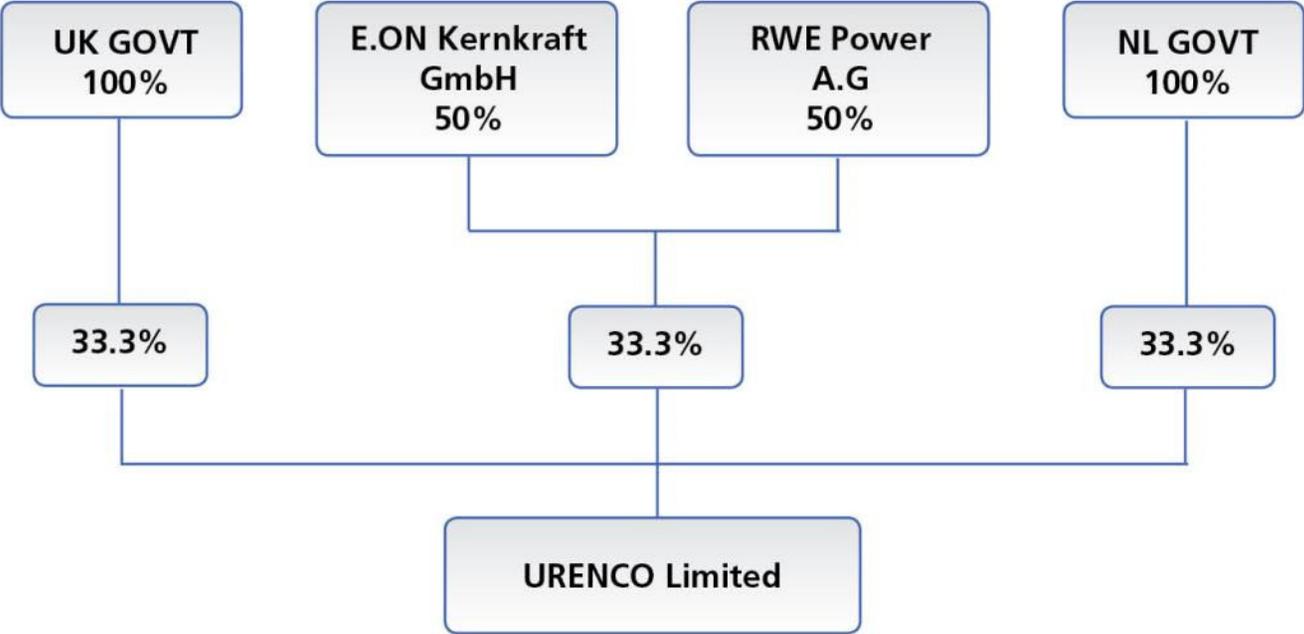
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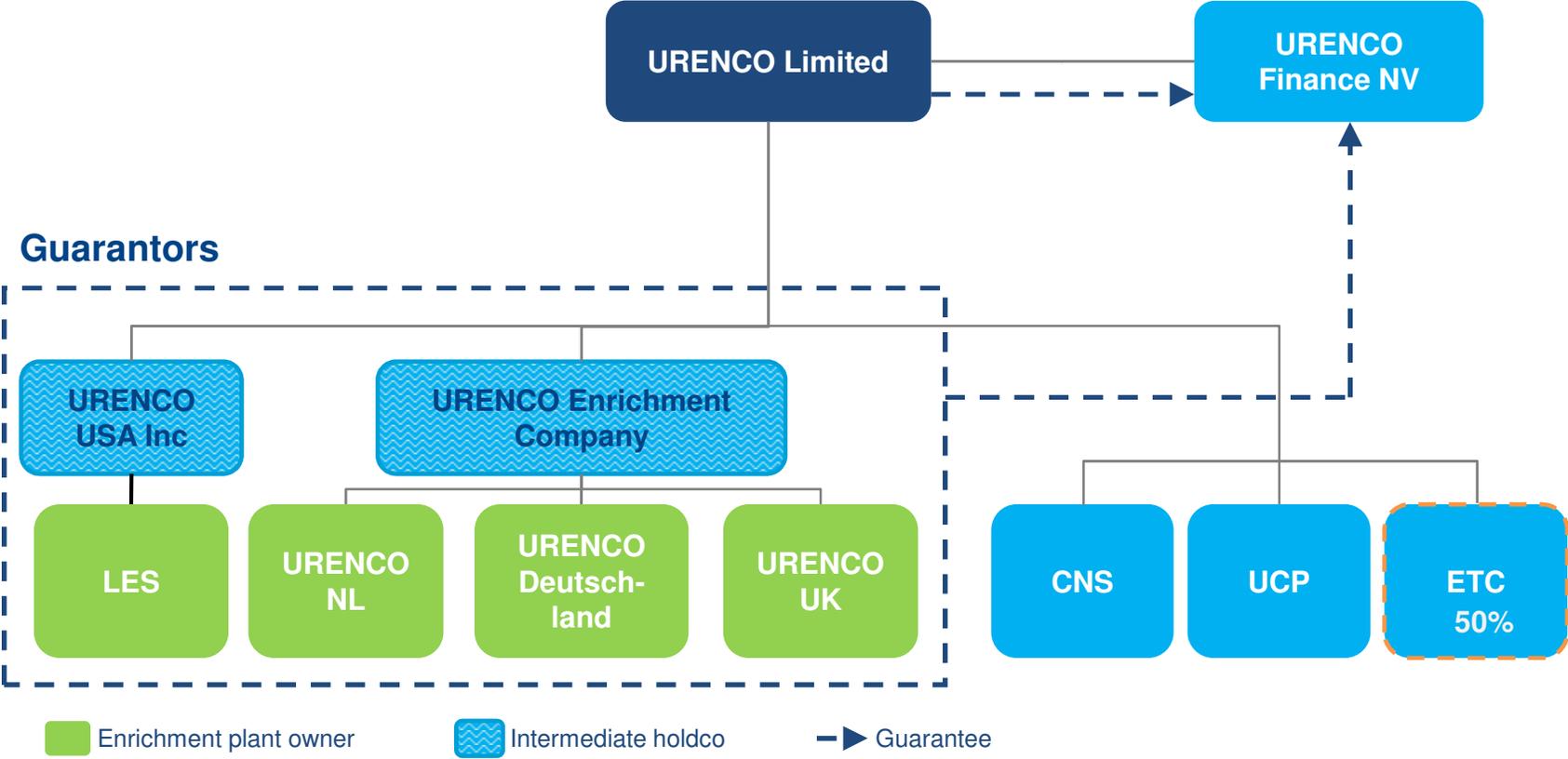
# Appendix



## URENCO Group Structure



# Group Structure



- All borrowing for the Group is undertaken by URENCO Limited and URENCO Finance NV
- Repayment of the EMTN programme is guaranteed by URENCO Limited and certain key subsidiaries<sup>1</sup>

**Note** Major entities only. Simplified structure. ETC is held 22% by URENCO Limited, 28% by URENCO Deutschland  
 1. Subject to the terms and conditions of the notes. Refer to the Base Prospectus for further information

# Taxation

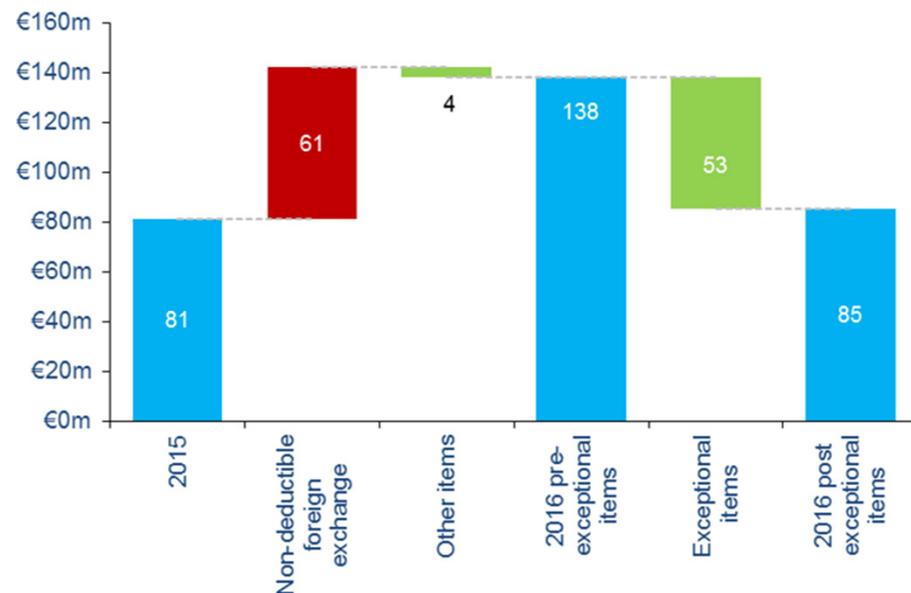
(€ million)



## Tax Charge – Year On Year Movement

### Consolidated Tax Charge

- Tax charge for 2016 was € 85 million (2015 : € 81 million)
- The Group's post-exceptional Effective Tax Rate ('ETR') was (22.7)% in 2016
- The Group's pre-exceptional ETR was 32.6 % (2015 : 15.2%)



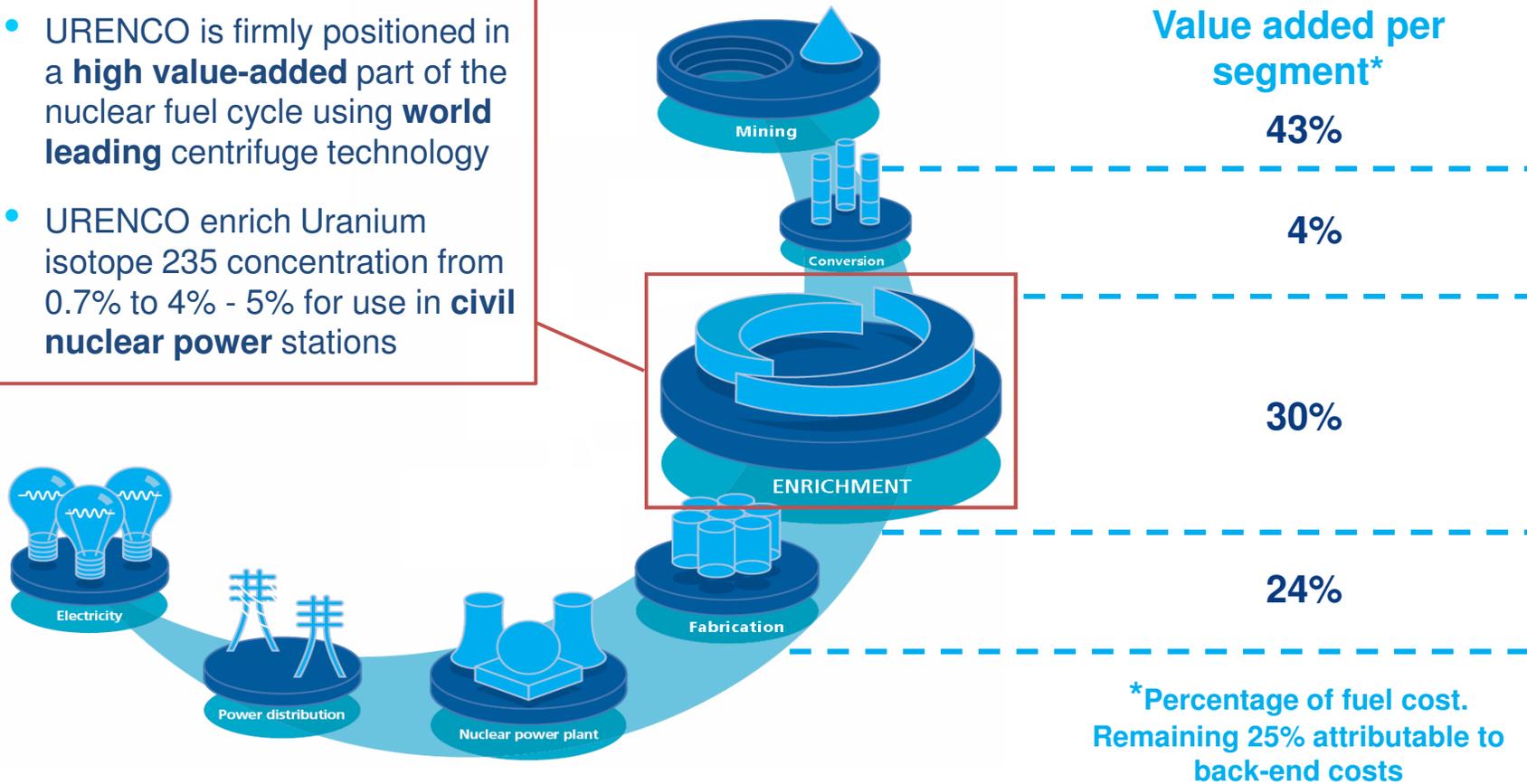
### Cash Tax Paid

- Substantial tax payer in Europe
- Not yet tax-paying in USA as significant brought forward tax losses
- Cash tax paid of €117 million (2015 : €122 million) is above the income statement tax charge due to:
  - phasing of payments on account, and
  - non-cash deferred tax arising on exceptional items

# Global Nuclear Market Overview



- URENCO is firmly positioned in a **high value-added** part of the nuclear fuel cycle using **world leading** centrifuge technology
- URENCO enrich Uranium isotope 235 concentration from 0.7% to 4% - 5% for use in **civil nuclear power stations**



**Notes**

1. All percentages are approximate
2. Based on typical 1,000MWe reactor operating on 18 month cycle and average reported prices for 2016.